COURSE SYLLABUS



Leadership and the Self

Course code: PSY 275 Semester and year: Spring 2025 Day and time: Tuesdays 11:15-14:00 Classroom: 3.10 Instructor: Dr. Joshua M. Hayden Instructor contact: Joshua.hayden@aauni.edu | +420 777 571 357 Consultation hours: Tuesdays 9:00-11:00; Wednesdays 13:00-16:00 and by appointment

Credits US/ECTS	3/6	Level	Intermediate
Length	15 weeks	Pre-requisite	
Contact hours	42 hours	Course type	Bachelor Required/Elective

1. Course Description

Leadership is personal because it engages our values, involves trust, and instills identity. The notion of the self and its connection to the practice of leadership goes at least as far back at Plato's Republic. Modern psychology in the 20th Century began to take up traditionally philosophical inquiry into personal authenticity and through the positive psychology movement deepened the knowledge base in the connection between self-awareness, influence, and organizational performance. This course explores the connection between knowledge of the self and leadership effectiveness. Many recent studies have established the connection between leader self-awareness and relational competencies such as teamwork, goal-performance and communication. We will explore themes such as self-disclosure, trust, power, self-regulation, and emotional intelligence in terms of the relationship to an effective leadership process. We will also critically analyze the theory of authentic leadership and add some missing components to give a fuller understanding of the relationship between the self and leadership.

2. Student Learning Outcomes

Upon completion of this course, students should be able to:

- 1. Explain key psychological concepts related to fostering good leadership;
- 2. Describe the reciprocal relationship between the internal and the external dimensions of leadership;
- 3. Analyze their own personality and internal defense mechanisms that come into play when attempting to influence others toward a common pursuit;
- 4. Deconstruct ideas of authenticity within positive psychology and compare them to existential understandings of the self as applied to leadership;
- 5. Articulate their own leadership philosophy—including their personal commitments and habits that flow from it;
- 6. Synthesize lessons from failed leadership within a case study approach.

3. Reading Material

Required Materials

• All readings are available on <u>Perlego</u> and NEO and at the links below in the schedule

Required:

- Avolio & Reichard (2008) "The Rise of Authentic Followership" from *The Art of Followership* by Riggio, Chaleff & Lipman-Blumen (eds). Jossey-Bass.
- Brown, B. (2018) *Dare to Lead: Brave Work. Tough Conversations. Whole Hearts.* Ebury Publishing.
- Edmonson & Lei (2014) "Psychological Safety: The History, Renaissance, and Future of an Interpersonal Construct". *Annual Review of Organizational Psychology and Organizational Behavior* 1(1):23-43.
- Eurich, T. (2018) *Insight: The Surprising Truth About How Others See Us, How We See Ourselves, and Why the Answers Matter More Than We Think.* New York: Currency.
- Johansson, J. & Edwards, M. (2021) "Exploring caring leadership through a feminist ethic of care: The case of a sporty CEO." *Leadership*, 17 (3).
- Jongman-Sereno & Leary (2019) "The Enigma of Being Yourself: A Critical Examination of the Concept of Authenticity" *Review of General Psychology*, 23 (1).
- Ladkin, D. & Spiller, C.(eds) (2013) *Authentic Leadership: Clashes, Convergences, and Coalescences*. Edward Elgar Publishing.
- Northouse, P. (2016) Leadership: Theory and Practice. Chapter 11 "Authentic Leadership". San Francisco: Sage.
- Price, T. (2000) "Explaining Ethical Failures in Leadership" in *Leadership & Organization Development Journal, 21 (4).*
- Paulhus & Williams (2002) The Dark Triad of Personality: Narcissism, Machiavellianism and Psychopathy in *Journal of Research in Personality*.
- Shahzad, K. Raja, U, & S. Hashmi (2020) "Impact of Big Five personality traits on authentic leadership." *Leadership and Organizational Development Journal*.
- Thacker, K. (2016) *The Art of Authenticity: Tools to become an authentic leader and your best self.* New Jersey: John Wiley and Sons, Inc.
- Wren, J.T. (1995) *The Leader's Companion: Insights on Leadership Through the Ages.* Free Press.

Recommended:

- Arbinger Institute (2010) *Leadership and Self-Deception: getting out of the box.* San Francisco: Barrett-Koehler.
- Bennis, W. (1989) On Becoming a Leader. New York: Basic Books.
- Cron & Stabile, *The Road Back to You*. ch. 2 "Finding Your Type". Intervarsity Press Books.
- Heifetz, R. (1994) *Leadership Without Easy Answers*. Cambridge, MA: Harvard Business School.

4. Teaching methodology

This course will seek to balance high expectations with high support of you and your learning. Effective communication takes consistent practice. To better accomplish our goals, we will:

- Frequently engage in individual exercises and critique in pairs and groups to help each other learn.
- Ask questions and engage in dialogue about the subject matter in class.
- Work in groups on case studies and problem-solving activities with reflection.
- Debate one another with civility in response to readings, class exercises, and current events.
- Give oral presentations in class and receive feedback from the professor as well as peers.

Date	Class Agenda			
Lesson 1:	Topic: Defining Leadership and the Dangers of Leading			
February	Description: Our goals are to preview the themes of the class, discuss our			
4	theoretical framework and describe the course assignments and syllabus.			
	Reading:			
	• This syllabus			
	Assignments/deadlines:			
	• Bring questions about the syllabus to class			
February	NO CLASS MEETING			
11				
Lesson 2:	Topic: Authentic Leadership Theory			
February 18	Description: Corporate scandals, corruption in politics, and false claims of people in leadership roles seem to abound in the news. We can name more shameful failures to lead well than inspirational and exemplary ones. For the past decade or so, leadership scholars have articulated, studied and debated a model of authentic leadership based on the subfield of positive psychology—the study of human flourishing. We will discuss the components of authentic leadership theory and the context that makes it so challenging. Reading due:			
	1. Northouse, <i>Leadership Theory</i> , ch. 11 "Authentic Leadership"			
	 Thacker, <i>The Art of Authenticity</i> ch. 1 "The Digital Era of Freedom and Fear" 			
	3. Eurich, <i>Insight</i> ch. 1 "The Meta-skill of the 21st Century"			
	4. Watch Klarissa Thacker's TED Talk: "Why Authenticity Matters"			

5. Course Schedule

Lesson 3:	Topic: Self-Awareness: personality and self-monitoring			
February	Description: We will explore the role of personality in leading others, how			
25	personality is constructed and developed, and examine two major psychological			
	constructs for personality. What do personality assessments reveal about us that			
	could help us live more integrated lives? What is the role (and danger) of self-			
	monitoring and charisma for building trust? Is self-monitoring the same as			
	impression management and are there danger in it?			
	Reading due:			
	• Eurich, Insight ch. 2 "The Anatomy of Self-Awareness"			
	• Watch Tasha Eurich's TED talk: "Increase your self-awareness with one			
	simple fix"			
	• Thacker, The Art of Authenticity ch. 2 "Self-Awareness or is it Selves			
	Awareness?"			
	• Optional: Shahzad, Raja & Hashmi, "Impact of Big Five personality traits			
	on authentic leadership." <i>Leadership and Organizational Development</i>			
	Journal.			
	Assignments/deadlines:			
	• Take the Insight Self-awareness Quiz online at https://www.insight-			
	book.com/Quiz and upload your results to NEO (emailed to you in a PDF)			
	Note: This short quiz also requires you to send it to a friend that knows you			
	well, so sure to make time for this. (Post your result on NEO- participation			
	assignment)			
	 Take the Big Five Personality Assessment: 			
	https://openpsychometrics.org/tests/IPIP-BFFM/ and bring your results to			
	class.			
	<u>class.</u>			
Lesson 4:	Topic: Self-awareness and Narrative Identity (Introduction to The			
March 4	Enneagram)			
	Description: In this session we will deal with the question, "Does personality			
	really capture who we are deep down?" We will use an ancient system called the			
	Enneagram (Any-a-gram) with its 9 types to discuss personality as a defense			
	mechanism, going beneath the "surface" to core motivational and patterns of			
	thought that drive our behaviors and habits. Students will take the Enneagram			
	assessment to identify their dominant type and explore the ways in which it has			
	shown up in his or her experience and could impact the way in which they build			
	trust with others. We will use this information, in part, through the lens of Dan			
	McAdams research on "narrative identity" to understand our motivations and			
	desires embedded in stories we embrace.			
	Reading:			
	1. McAdams (2008) "Personal Narratives and the Life Story" in <i>Handbook of</i>			
	personality: Theory and research (3rd ed)			
	2. Eurich, <i>Insight</i> ch. 3 "Blindspots"			
	3. Read more about each type, and the Enneagram itself, at:			
	https://www.enneagraminstitute.com/type-descriptions			
	Assignments Due:			
	• Take the Riso-Hudson Enneagram Type Inventory to find your dominant			
	type at <u>https://assessment.yourenneagramcoach.com/</u>			

Lesson 5:	Topic: Balanced Processing
March 11	Description: We will explore the second domain of authentic leadership called "balanced processing" in the literature, but we will think of it as the art of staying curious and checking your bias. Good leaders recognize their limitations and thus
	approach dilemmas in a more open way. We will use the Enneagram results to
	Through case studies and interactive activities we will explore the practice of
	authenticity and the role bias plays in making decisions in teams. Reading:
	1. Thacker, <i>The Art of Authenticity</i> ch. 6 "Balanced Processing and
	Collaborative Decision Making"
	 Brown, <i>Dare to Lead</i> "Introduction" Listen to WorkLife podcast with organizational psychologist, Adam Grant,
	Episode: "Authenticity is a double-edged sword"
	Assignments/deadlines:
Lesson 6:	Topic: Relational Transparency
March 18	Description: Authentic leaders are those that become more human to those within their sphere of influence and beyond. But for honest conversations to truly take
	place, leaders must reduce the interpersonal risk of disclosing personal views and
	information. How does one create the conditions in which people are more honest
	and transparent? How should followers pursue authenticity in relation to leaders?
	Reading: 1. Thacker, <i>The Art of Authenticity</i> ch. 7 "Relational Transparency and
	Honest Conversations"
	2. Edmonson & Lei (2014) "Psychological Safety: The History, Renaissance,
	and Future of an Interpersonal Construct" Assignment due:
	Self-Assessment Analysis due
March	ENJOY YOUR SPRING BREAK!
25 th	
Lesson 7:	Topic: Internalized Moral Perspective
April 1	Description: The fourth component of authentic leadership is the practice of behaving in concert with one's deepest values. This also requires humility and
	more sophisticated levels or moral and cognitive reasoning. We will discuss the
	inherent morality of a leader's stories through Kohlberg's model of moral
	development and Carol Gilligan's ethic of care. We will discuss examples as counter points to the dangers and ethics revealed in the Stanford Prison
	Experiment.
	Reading:
	1. Thacker, <i>The Art of Authenticity</i> ch. 8 "Internalized Moral Perspective/An
	Active, Unique GPS System"Prince, (in Wren's <i>The Leader's Companion</i>) "Moral Development in
	Individuals"
	Assignments/deadlines: none

Lesson 8:	Topic: The Journey of Individuation					
April 8	Description: Now that we have become familiar with the theory of authentic					
	leadership, we need to build on its chief criticisms by going back to fuller notions					
	of the self as applied to leadership. One of these is Carl Jung's theory of					
	individuation and the concept of the shadow self. This psychological grounding in					
	what it means to be a 'whole person' provides a solid complementary footing to					
	the concept of authenticity.					
	Reading due:					
	• Zander (2014) Viewpoint: An authentic jerk. Authentic Leadership can be					
	bad leadership. In Ladkin & Spiller, Authentic Leadership: Clashes, Convergences, Coalescences.					
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	alternative to the theory and practice of leading authentically. In					
	Leadership. Assignment Due: none					
	Assignment Duc. none					
Lesson 9:	Topic: Power, Status, and Failure					
April 15	Description: One of the main criticisms of authentic leadership theory is that it					
	does not account for power differences. Power affects the way leaders and					
	followers collaborate. The corrupting influence of power is the typical explanation					
	for the moral failings of any high ranking official. Yet how and why does power					
	corrupt? Are there conditions of leadership that are more conducive ethical					
	failure? Price helps us reconsider the story of King David's famous failure with					
	Bathsheba in terms of the content and scope of morality in leadership. Taylor uses					
his vast experience as an actor to look at authenticity in terms of raising a						
	lowering ones status to be an effective leader.					
	Reading:					
	1. Price, "Explaining Ethical Failures in Leadership" in <i>Leadership</i> &					
	Organization Development Journal					
	2. Taylor, "Authentic Leadership and the Status Trap" In Ladkin & Spiller,					
	Authentic Leadership: Clashes, Convergences, Coalescences.					
	3. Useem, Power Causes Brain Damage. <i>The Atlantic</i> (2017).					
	Assignments/deadlines:					
	Failed Leadership Paper due					

Lesson	Topic: Emotional Intelligence and its dark side			
10:	Description: We will discuss and critique Goleman and others' work on			
April 22	emotional intelligence as a key competency for leaders. We will reflect on the role			
	that the human vulnerabilities of shame and fear play in leadership. Have we			
	confused vulnerability with weakness? We will compile our findings about failure			
	in the interviews conducted with mentors/role models. In leadership, failure is			
	inevitable. What does psychology offer in terms of guidance on how to recover			
	from failure? We will discuss the conditions under which a greater service of			
	others results from perspective-taking and empathy during adversity. We will			
	explore the components of self-compassion and apply research-based principles of			
	personal growth.			
	Reading:			
	 Grant, A. "The Dark Side of Emotional Intelligence" article in <i>Better</i> Business Focus 			
	2. Brown, Dare to Lead section 2 "The Call to Courage"			
	3. Listen to the Happiness Lab podcast episode "How to Identify Your			
	Negative Emotions"			
	Assignments Due:			
	• Student Lesson Plans (draft for feedback)			
Lesson	Topic: [Student-designed lesson]			
11:	Topic: [Student-designed lesson]			
April 29				
Lesson	Topic: Self-compassion			
12:	Description: Research has shown that the key to personal growth and well-being			
FRIDAY	in not self-criticism as many assume, but in the practice of self-compassion. Why			
May 2	is that? We will discuss the components of self-compassion, how it works, how it			
-	is developed and its relationship to the pressures of leading others. We will take an			
	assessment and apply evidence-based exercises that have been shown to increase			
	self-compassion.			
	Reading:			
	1. Watch Kristin Neff's TEDxTalk entitled, "The Space Between Self-			
	Esteem and Self Compassion"			
	2. Warren, Smeets and Neff "Risk and Resilience" in <i>Current Psychiatry</i>			
	Assignments Due:			
T	Mini-Literature Review			
Lesson	Topic: Self-leadership			
13:	Description: Self-leadership is based on motivation theory and social cognitive			
May 6	theory. We will explore the differences between self-leadership and self-			
	management and use practical strategies for growth and development in this area.			
	Reading:			
	1. Woods, Napiersky & Rivkin (2022) "Learning to self-lead: Examining self leadership strategies, personality traits and learning attainment."			
	self-leadership strategies, personality traits and learning attainment." Assignments due: none			
	Assignments uut. none			

Lesson	Topic: Final Exam		
14:	Description: The final exam will cover selected areas from the course, which will		
May 13	be noted for students several weeks in advance. We will also follow-up on self-		
	leadership skills and how to take the learning from this class for continual personal		
	leadership development.		
	Readings: none		
	Assignments due:		
	Study for Final Exam		

6. Course Requirements and Assessment (with estimated workloads)

Assignment	Workload (average)	Weight in Final Grade	Evaluated Course Specific Learning Outcomes	Evaluated Institutional Learning Outcomes*
Attendance and Class	42	15%	3,5	1,2
Participation Self-Assessment Analysis	10	20%	1,3	1,3
Failed Leadership Paper	20	20%	6	1,3
Mini- Literature Review	25	15%	4,3	1,3
Student-designed Lesson	28	20%	1,2,3	1,2
Final Exam	20	20%	1	2
TOTAL	150	100%		

*1 = Critical Thinking; 2 = Effective Communication; 3 = Effective and Responsible Action

7. Detailed description of the assignments

Attendance and class participation (includes short reflections)

Attendance and participation include short assignments that go with the reading, putting cell phones away (not on the table), and being on-time for class. You participation grade will depend, in large part, on your active participation each class per the areas below.

For online students, class participation will be more challenging. You will need to show your active engagement during class each time. This means:

- Keeping your camera on during class
- Participating at least once for each class live, in <u>chat</u> on Teams, or raising your hand through Teams.
- Actively participating in group conversations and activities
- Asking thoughtful questions (through chat or during class)

The following are some general expectations for class participation that are inspired by the approach of Aristotle in finding the ideal mean of the virtue. An ideal—perhaps even virtuous—student will substantively improve the learning of the group by doing some or all of the following:

- 1. **Curiosity:** Ask questions that uncover confusion or contradiction, probe the depths of an idea, or appropriately apply concepts from the texts to the real world.
 - The excessive student will ask too many questions or frequently interrupt the flow of the conversation. An excessive student might dominate the conversation to take it in a direction that is more about personal interest than improving learning in the group.
 - The deficient student will not add to the group, will be reluctant to share his or her own confusion, questions, or insights. If the class were to be dominated by deficient students, then the class's learning would depend on the performance of the authority figures only, rather than on collective learning.
- 2. **Collaboration:** In small groups, the virtuous student would help the group learn by keeping on task, exploring new ideas, listening, and appropriately adding their own questions and insights.
 - The excessive student will dominate the small group with his or her own agenda, not listen deeply to the ideas of others, consider his or her own needs and not the needs of the group to learn collectively.
 - The deficient student will not actively participate, will allow others to take charge and lead the way, will not offer insights to further the learning of the group.
- 3. **Contribution:** The virtuous student would come to class not only having done the reading, but having given it thought. The virtuous student is willing to express confusion and questions and offer theories of explanation.
 - The excessive student might read the texts only to show off his or her learning. The excessive student might hijack the conversation by only wanting to discuss the reading that most spoke to him or her.
 - The deficient student would not have done the reading or have done it sparingly or without thoughtfulness. The deficient student would have trouble adding to the learning of the group because they have no knowledge of the shared texts.

• Assignment 1: Mini-Literature Review

One of the skills in social sciences is writing an effective literature review. Ultimately students will have to write one on their thesis, so this is an opportunity to (1) explore a topic not covered in the class and relate it to leadership, and (2) get good feedback on one's ability to write a good literature review. The professor will provide a list of topics or students and propose a psychological topic. Examples will be provided.

Assessed area	Percentage
Shows good reading comprehension and reference	25%
Synthesizes research into coherent structure	25%
Uses accurate APA citation and paraphrases research well	25%
Well organized and clearly written (grammar, syntax)	25%

Assessment breakdown

• Assignment 2: Failed Leadership Paper

Every good leader has stories of failure. One of the premises of this class is that we can learn a lot about leadership by examining cases where people failed to lead well. We can learn a lot about being our authentic selves by the times we weren't ourselves for whatever reasons. In this assignment, you will conduct an interview with a person who has been a leader in your life—a mentor, a coach, a teacher, a community member (but *not your parents*)—about a time, or times, they failed to lead, what the experience was like, and what they learned from it. In your paper, you will then discuss what the leadership failure was and analyze the interview by distilling the lessons that you learned from it. You might be surprised by the results and the experience of the interview itself will be authentically illuminating in terms of a person of influence in your life revealing something that they are not particularly proud of, but yet revealing the meaning that came from it.

Assessment breakdown

Assessed area	Percentage
Describes successfully the key elements of the leadership failure	25%
Evidence of good interviewing, submission of questions	25%
Analyzes key failure and distills unique lessons from the interview relating	25%
to at least three (3) readings from class	
Well-organized and professional writing	25%

• Assignment 3: Final Exam

Keeping up with and reflecting on the readings is a critical aspect of this class. We will discuss and debate the readings during class time and students will be accountable to bring in questions and key insights from the readings that they want to discuss. The quizzes will usually cover multiple lessons and will be both multiple choice and short answer. Both will be on NEO, closed notes, and timed.

Assessment breakdown

Assessed area	Percentage
Follows parameters set in the assignment in terms of length—is concise	25%
Applies key concepts from class to their personal evaluation and sense of	25%
their leadership strengths and weaknesses	
Provides practical steps and habits they can develop to integrate his or her	25%
philosophy	
Writes in a personally meaningful and compelling way	25%

• Assignment 4: Self-Assessment Analysis

You will have several opportunities in this course to practice internal and external selfawareness by using various psychological tools, such as the Big Five and the Enneagram, to understand yourself in a deeper and fuller way. You may even become more awake to a blindspot in your relations with others or in your orientation towards work and projects. This assignment is a specific way to distill these revelations into a narrative and plan related to the process of leadership and followership. You will demonstrate that you have reflected on the results of the assessments, citing specific examples as you make connections with your experience, and that you have sought outside help from others in that reflection.

Assessment breakdown

Assessed area	Percentage
Draws from the assessments we have discussed in class and demonstrates	25%
an understanding of both their intent and limitations	
Demonstrates critical thinking and good analysis- connection to readings	25%
Provides examples of their results in action and past experience	25%
Shows a willingness to look at their own weaknesses and limitations that	25%
could impact good leadership	

• Assignment 5: Student-designed lesson

In an effective learning community, professors learn from students and students can do much to teach their peers. This assignment is a leadership challenge to the whole class to organize, build and facilitate/teach one 2.5 hour class lesson. The only stipulation is that what you do with the lesson has to be *pedagogically relevant* to the subject(s) of this course. The lesson will have readings and an assignment attached to it for students to complete. What you do within those parameters will be up to you!

Assessment breakdown

Assessed area	Percentage
Students stay within basic parameters of the assignment	25%
Critical and creative thinking in lesson design and student involvement	25%
Meaningful connections and research conducted in preparation for the	25%
lesson	
Provides evidence of effort and engagement in the process of decision	25%
making, collaboration, and communication for a successful learning	
experience.	

1. General Requirements and School Policies

General requirements

All coursework is governed by AAU's academic rules. Students are expected to be familiar with the academic rules in the Academic Codex and Student Handbook and to maintain the highest standards of honesty and academic integrity in their work.

Electronic communication and submission

The university and instructors shall only use students' university email address for communication, with additional communication via NEO LMS or Microsoft Teams. Students sending e-mail to an instructor shall clearly state the course code and the topic in the subject heading, for example, "COM101-1 Mid-term Exam. Question". All electronic submissions are through NEO LMS. No substantial pieces of writing (especially take-home exams and essays) can be submitted outside of NEO LMS.

Attendance

Attendance, i.e., presence in class in real-time, at AAU courses is default mandatory; however, it is not graded as such. (Grades may be impacted by missed assignments or lack of participation.) Still, students must attend at least two thirds of classes to complete the course. If they do not meet this condition and most of their absences are excused, they will be administratively withdrawn from the course. If they do not meet this condition and most of their absences are not excused, they will receive a grade of "FW" (Failure to Withdraw). Students may also be marked absent if they miss a significant part of a class (for example by arriving late or leaving early).

Absence excuse and make-up options

Should a student be absent from classes for relevant reasons (illness, serious family matters), and the student wishes to request that the absence be excused, the student should submit an Absence Excuse Request Form supplemented with documents providing reasons for the absence to the Dean of Students within one week of the absence. Each student may excuse up to two sick days per term without any supporting documentation; however, an Absence Excuse Request Form must still be submitted for these instances. If possible, it is recommended the instructor be informed of the absence in advance. Should a student be absent during the add/drop period due to a change in registration this will be an excused absence if s/he submits an Absence Excuse Request Form along with the finalized add/drop form.

Students whose absence has been excused by the Dean of Students are entitled to make up assignments and exams provided their nature allows. Assignments missed due to unexcused absences which cannot be made up, may result in a decreased or failing grade as specified in the syllabus.

Students are responsible for contacting their instructor within one week of the date the absence was excused to arrange for make-up options.

Late work: No late submissions will be accepted – please follow the deadlines.

Electronic devices

Electronic devices (e.g. phones, tablets, laptops) may be used only for class-related activities (taking notes, looking up related information, etc.). Any other use will result in the student being marked absent and/or being expelled from the class. No electronic devices may be used during tests or exams unless required by the exam format and the instructor.

Use of Artificial Intelligence and Academic Tutoring Center

The use of artificial intelligence tools to search sources, to process, analyze and summarize data, and to provide suggestions or feedback in order to improve content, structure, or style, defined here as AI-assisted writing, is not in itself plagiarism. However, it is plagiarism if, as a result, it obscures the authorship of the work produced or the degree of its originality (see the examples above). AAU acknowledges prudent and honest use of AI-assisted writing, that is, the use of AI for orientation, consultation, and practice is allowed. For some courses and assignments, however, the use of AI is counterproductive to learning outcomes; therefore, the course syllabus may prohibit AI assistance. A work (text, image, video, sound, code, etc.) generated by artificial intelligence based on a mass of existing data, defined here as AI-generated work, is not considered a work of authorship. Therefore, if an AI-generated work (e.g. text) is part of the author's work, it must be marked as AI-generated. Otherwise, it obscures the authorship and/or the degree of originality, and thus constitutes plagiarism. Unless explicitly permitted by the instructor, submission of AI-generated work is prohibited. If unsure about technical aspects of writing, and to improve their academic writing, students are encouraged to consult with the tutors of the AAU Academic Tutoring Center. For more information and/or to book a tutor, please contact the ATC at: http://atc.simplybook.me/sheduler/manage/event/1/.

Course accessibility and inclusion

Students with disabilities should contact the Dean of Students to discuss reasonable accommodations. Academic accommodations are not retroactive.

Students who will be absent from course activities due to religious holidays may seek reasonable accommodations by contacting the Dean of Students in writing within the first two weeks of the term. All requests must include specific dates for which the student requests accommodations.

2. Grading Scale

Letter Grade	Percentage*	Description
А	95–100	Excellent performance. The student has shown originality and
A–	90–94	displayed an exceptional grasp of the material and a deep analytical understanding of the subject.
B+	87–89	Good performance. The student has mastered the material,
В	83-86	understands the subject well and has shown some originality of
B–	80-82	thought and/or considerable effort.
C+	77–79	Fair performance. The student has acquired an acceptable
С	73–76	understanding of the material and essential subject matter of the
C–	70–72	course, but has not succeeded in translating this understanding into consistently creative or original work.
D+	65–69	Poor. The student has shown some understanding of the material and
D	60–64	subject matter covered during the course. The student's work, however, has not shown enough effort or understanding to allow for a passing grade in School Required Courses. It does qualify as a passing mark for the General College Courses and Electives.
F	0–59	Fail . The student has not succeeded in mastering the subject matter covered in the course.

* Decimals should be rounded to the nearest whole number.

Submitted by: Joshua M. Hayden

Approved by: Karen Grunow-Harsta, Dean